



The Future of Pharmacies in Europe

Tallin, Estonia

Mikołaj Konstanty, PGEU President

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1. What is PGEU?

Pharmaceutical Group of the European Union

Members: Professional Bodies & Pharmacists' Associations

Est. 1959



2026: 33 Countries

	Austria		Luxembourg
	Belgium		Malta
	Bulgaria		Netherlands
	Croatia		Poland
	Cyprus		Portugal
	Czech Rep		Romania
	Denmark		Slovakia
	Estonia		Slovenia
	Finland		Spain
	France		Sweden
	Germany		Kosovo
	Greece		North Macedonia
	Hungary		Norway
	Ireland		Switzerland
	Italy		Turkey
	Latvia		United Kingdom

At the Heart of Communities



**500,000
Community
Pharmacists**



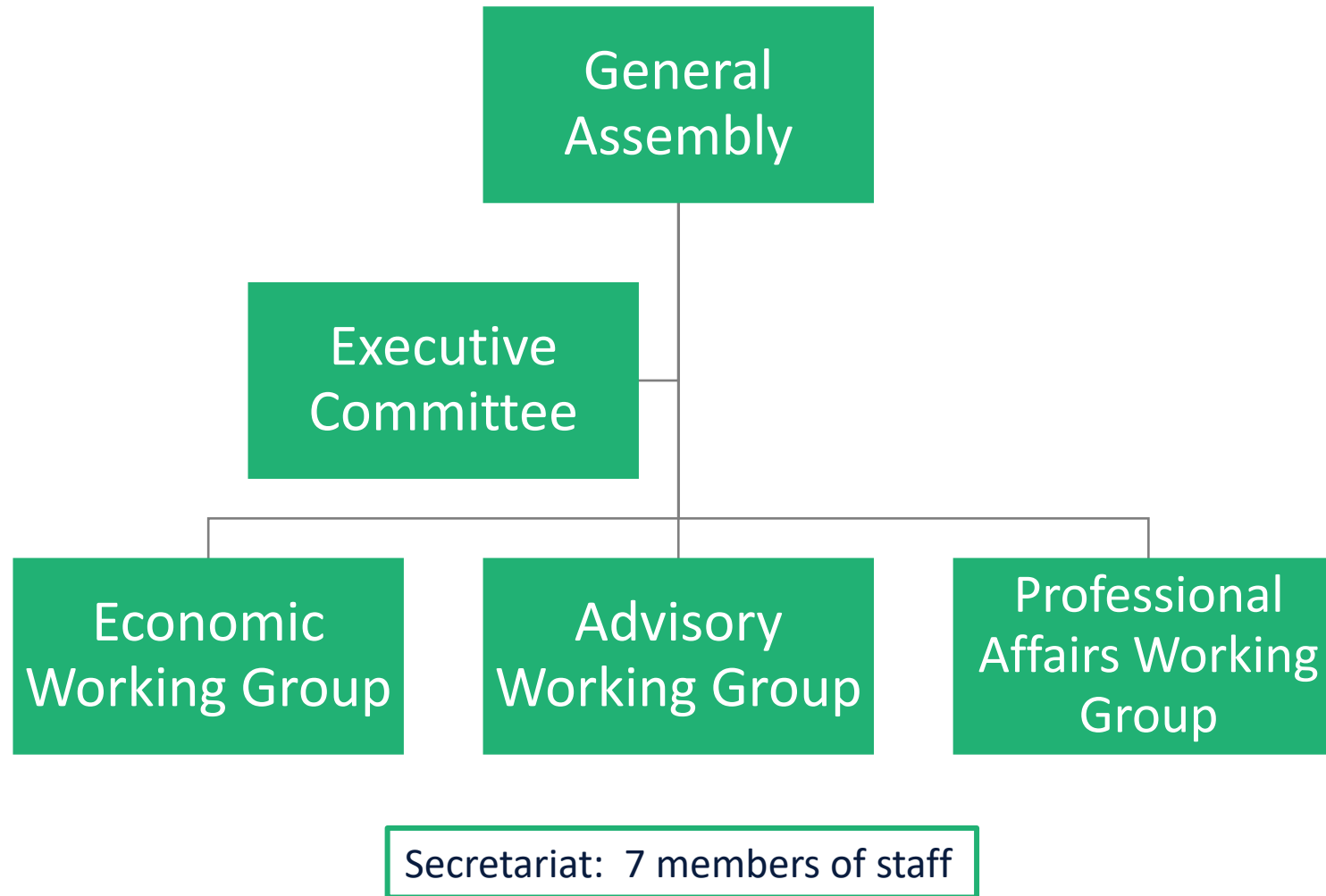
**200,000 Community
Pharmacies**



**500 million
citizens**



Structure



The Role of PGEU

- ❑ PGEU brings the **voice of community pharmacists** to the relevant policy makers, institutions and stakeholders in both EU and national fora.
- ❑ PGEU **advocates to advance and protect the sustainable contribution community pharmacists** make to individual health, public health and to health systems in all relevant EU and national fora.
- ❑ PGEU is recognised as a rigorous, pro-active and constructive partner by policy makers and stakeholders.
- ❑ **PGEU lobbies the EU institutions to ensure community pharmacists' interests are reflected in the formulation of EU legislative and non-legislative initiatives.**
- ❑ PGEU gives visibility to and assists its Members at European and at national level, both in political and technical meetings with institutions and stakeholders as well as at conferences and working groups.

PGEU links National Members and EU

- ❑ PGEU serves as a hub to share information among its members on relevant developments affecting community pharmacists at local, national, European and international level.
- ❑ PGEU collects, analyses and shares with members key facts and figures regarding community pharmacies and responds to members' requests for information regarding the situation in other countries on specific pharmacy related issues.
- ❑ PGEU provides members with information and advice on pharmacy trends in the European Region.
- ❑ PGEU coordinates activities and events with its members and with sister organizations.



PGEU's core functions



2. Pharmacy Services in Europe and why they matter

PHARMACY SERVICES



These services are designed to optimise the safe and effective use of medicines, improve health outcomes, and support patients in their day-to-day healthcare journeys.

Study snapshot

A repeated cross-country survey mapping implementation, reimbursement and regulatory barriers.

33

countries surveyed
27 EU Member States + 6
neighbouring countries

47

community pharmacy
services mapped across
six categories

2020 → 2025

same core instrument and
methodology used for
longitudinal comparison

1

validated national
response per country
after review

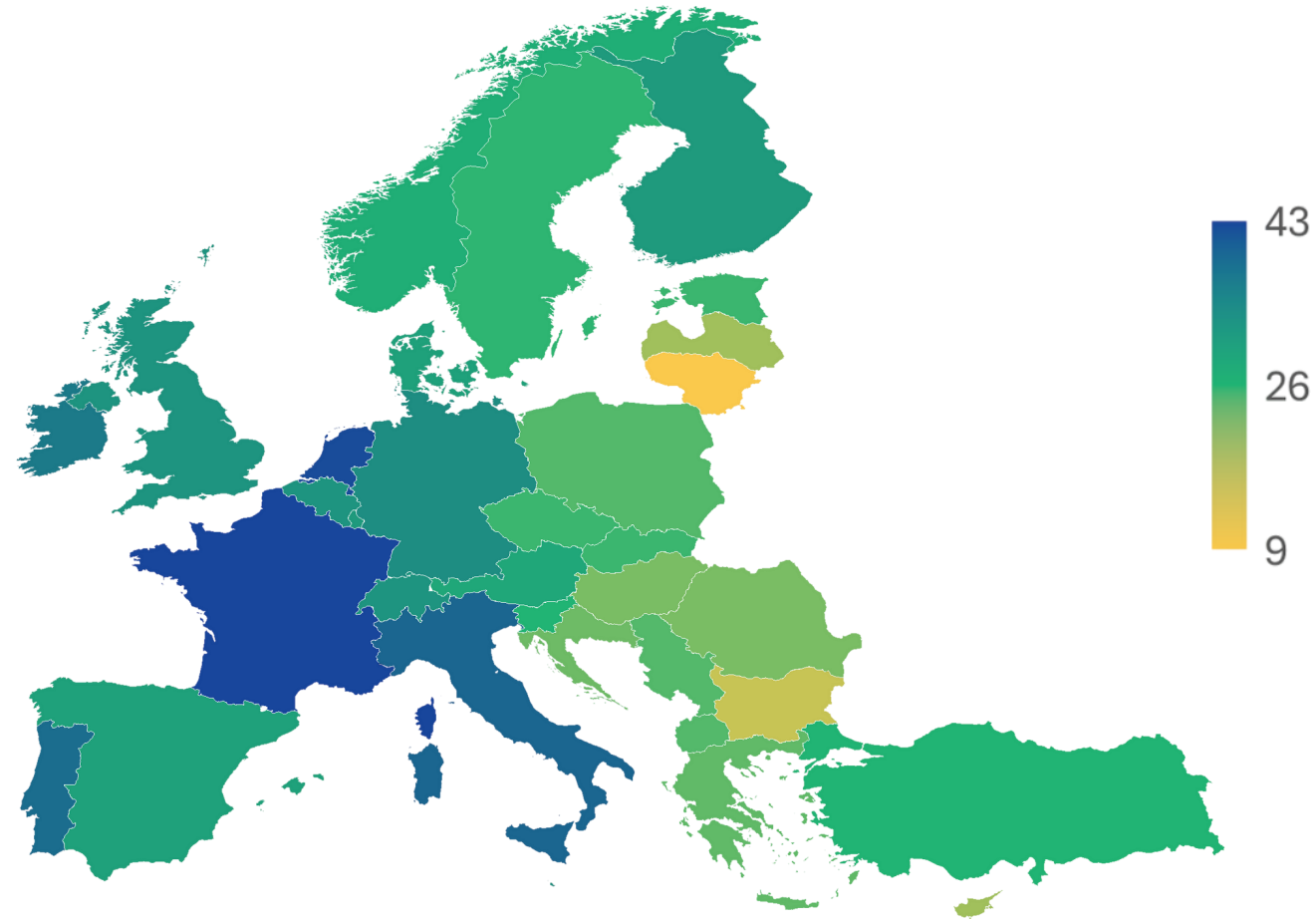
Survey

National validation

Descriptive
mapping

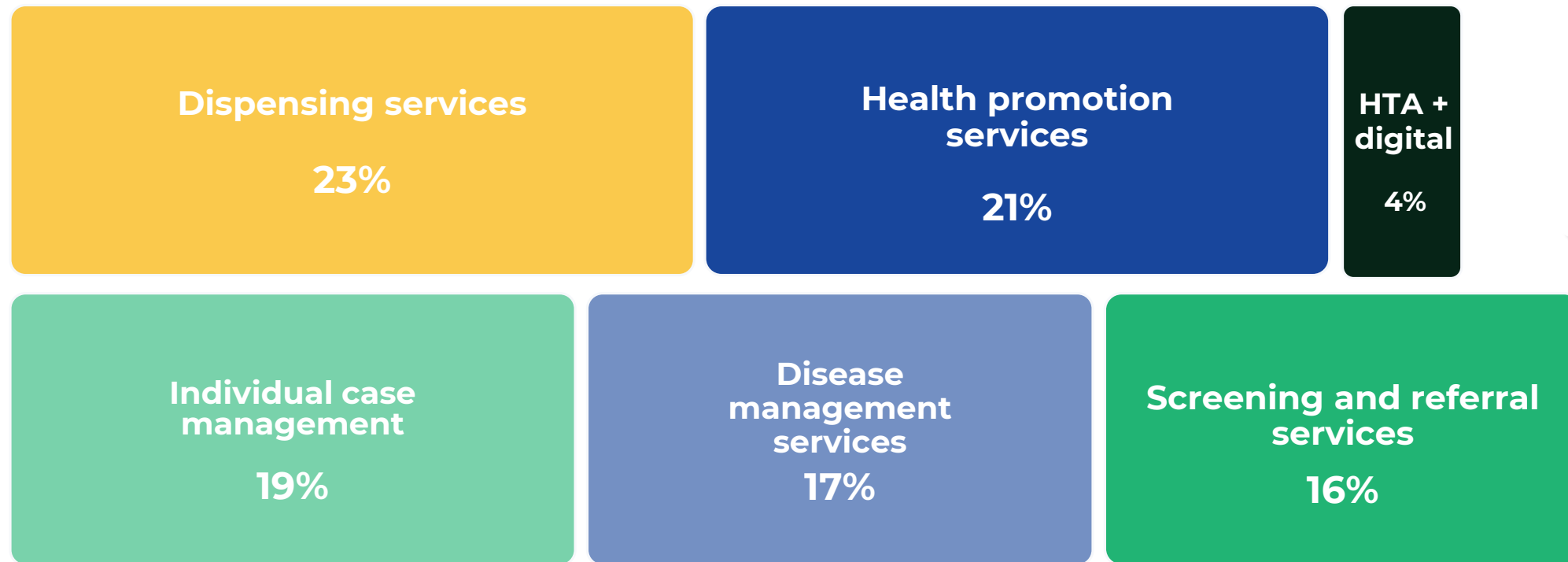
Policy
interpretation

Pharmacy services in europe



Going beyond dispensing

The 2025 map includes services across prevention, medicines optimisation, disease management and digital functions.



Interpretation

Dispensing remains foundational, but growth is concentrated in services that connect pharmacy to prevention, patient safety and primary care.

Service expansion is now visible

Across the mapped services, availability and public reimbursement moved in the same direction:
upward

26

median number
of services per
country

range: 9–43

77%

of mapped
community
pharmacy services
were available in
more countries in
2025 than in 2020

49%

of services gained
public
reimbursement in
more countries

n = 23 services

22/47

services reported
regulatory
limitations

implementation still varies

Service models gaining momentum

Examples of services moving from isolated initiatives to structured care models



Vaccination

10 → 19 countries

Public reimbursement doubled:
5 → 10 countries



Medication reconciliation

7 → 15 countries

Supporting safer transitions of care



**First-time dispensing
interventions**

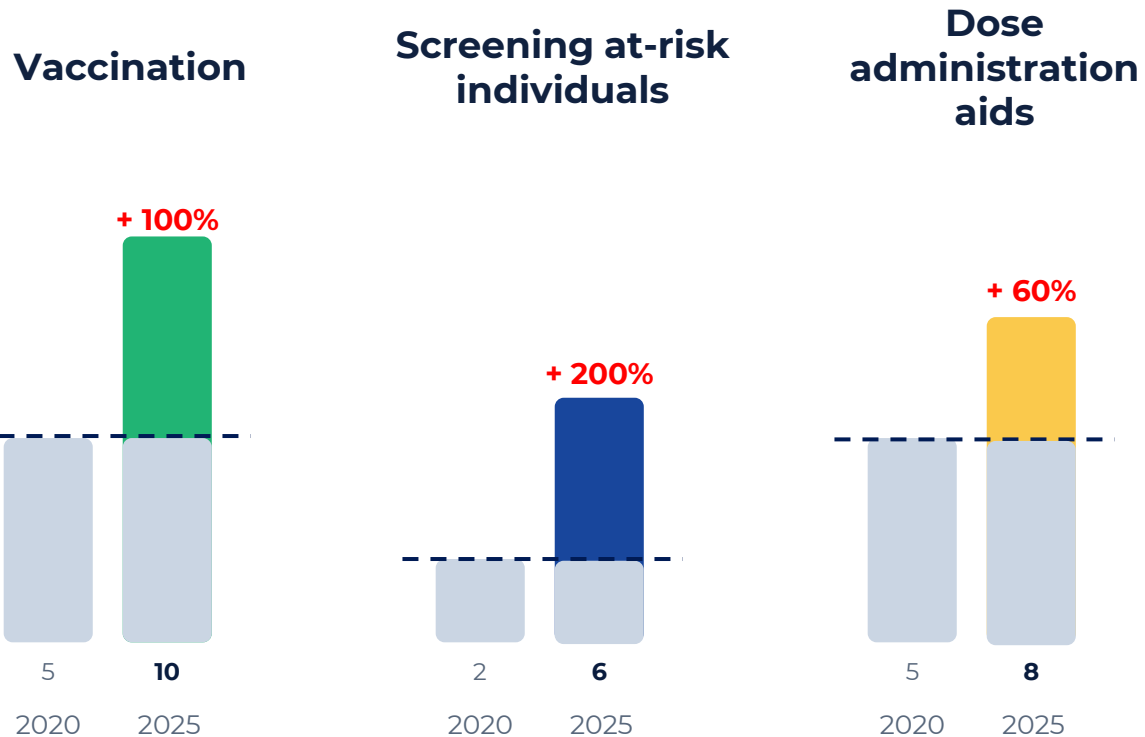
11 → 16 countries

Improving adherence and
safe medicines initiation

Key message: Service deployment is no longer only about availability, it is about moving towards reimbursed, structured and integrated care.

Reimbursement is the bridge from availability to sustainability

Public funding expanded for 23 mapped services, with visible gains in prevention and therapy management.



Funding changes the service model

From optional activity

To commissioned care



To measurable outcome

Availability alone is not enough. Sustainable implementation requires a contractual mechanism that recognises clinical time, quality and data.

Five policy asks for the next phase

The evidence points to a service-based model of care, but it needs enabling frameworks to become consistent.

- 1 Expand legal scope where evidence supports pharmacist-led services
- 2 Commission services through sustainable public remuneration
- 3 Invest in workforce planning and continuing professional development
- 4 Enable digital access to relevant patient records and service data
- 5 Benchmark pharmacy services in international health system assessments

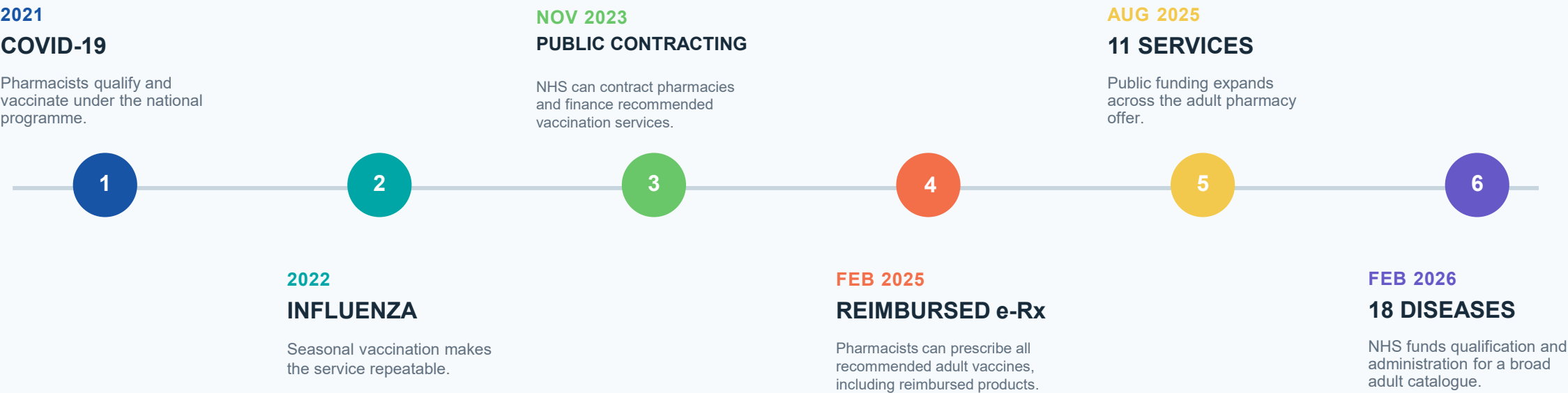
5. Polish Best Practices

FROM DISPENSING POINT TO VACCINATION HUB



A pandemic spark became a permanent pathway

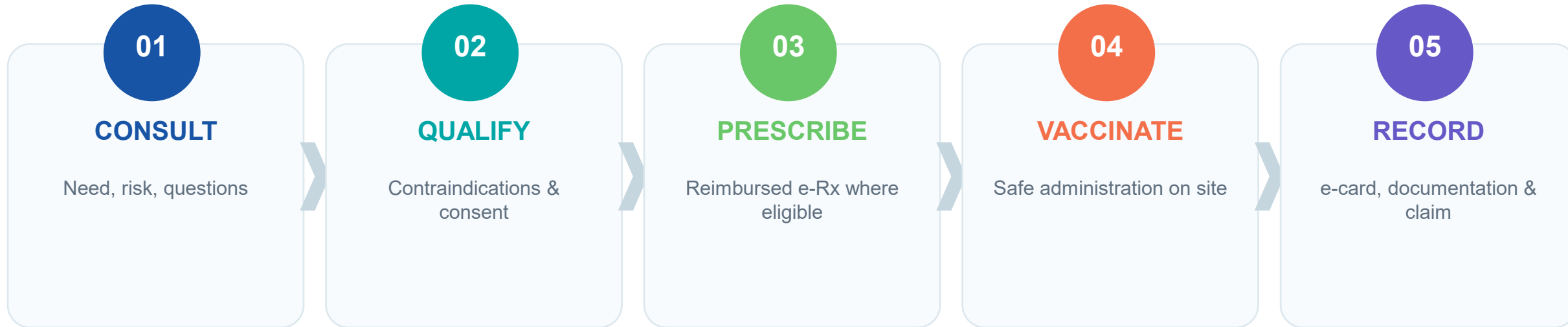
Six changes moved the service from emergency response to routine adult prevention.



The Polish lesson: do not wait for a perfect end-state. Start → learn → regulate → reimburse → digitize → expand.

Fast track. One pharmacy visit. One clinical pathway.

Consultation, prescription, administration and documentation are connected around the patient.



Patient experience: from decision to documented protection — without an avoidable hand-off

The service is a regulated clinical workflow — not “a syringe in a shop”.

NFZ-funded pharmacy vaccination scope

Adults 18+: qualification and administration are financed; vaccine price depends on eligibility and reimbursement.

01 COVID-19

02 Influenza (seasonal)

03 Tick-borne encephalitis

04 Diphtheria / tetanus / pertussis

05 Human papillomavirus (HPV)

06 Pneumococcal disease

07 Herpes zoster

08 Measles / mumps / rubella (MMR)

09 Poliomyelitis

10 Hepatitis A and B

11 Respiratory syncytial virus (RSV)

12 Diphtheria + tetanus

13 Varicella

14 Typhoid fever

15 Diphtheria / tetanus / pertussis / polio

16 Meningococcal B

17 Meningococcal ACWY

18 Yellow fever

Service cost: PLN 33.37 (12,5 CAD) paid by NHS; vaccine cost: 0–100% depending on product and patient eligibility.

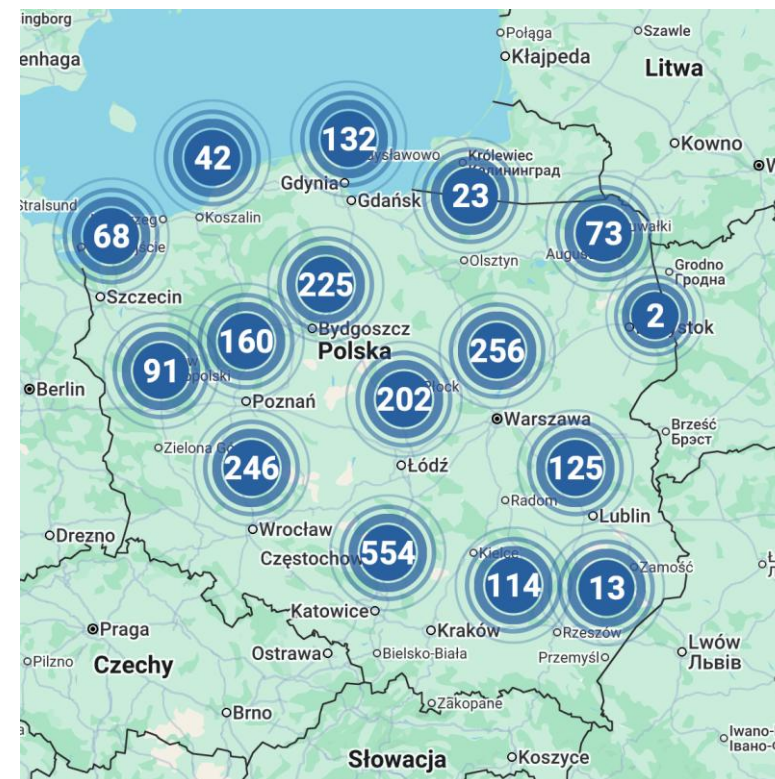
Current network reported by NIA

Around the turn of 2025/2026

Legal catalogue / product combinations

Qualification + administration

Access + trust + payment + digital workflow = reach



A national access engine — built on infrastructure that already existed

Vaccination is moving beyond infection control

European policy now frames vaccination as life-course care, cancer prevention and cardiovascular prevention.

1

WHO / EIA2030

EQUITY + LIFE COURSE

Close coverage gaps. Tailor delivery to people and communities. Build cross-sector partnerships.

2

EU / CANCER + SAFE HEARTS

PREVENT CANCER & CVD

≥90% HPV coverage target for girls by 2030. Respiratory vaccination proposed as cardiovascular prevention.

3

ESC · 2025

A FOUNDATIONAL PILLAR

Vaccination should sit alongside established cardiovascular prevention measures, especially for at-risk patients.

Infection prevention



Clinical prevention



Resilient health systems

What if every pharmacy visit became a vaccination opportunity?

Adult vaccination often fails not because the vaccine is unavailable — but because the pathway is fragmented.



The strategic question is not “Can pharmacists help?”
It is “**How much patient friction can we remove?**”

1

ACCESS

Patients already walk in

2

TRUST

A familiar healthcare professional

3

ACTION

Advice can become protection today

4. Digital and Future challenges

Is medicines supply becoming more digital?

A wider shift to digital health

- Remote and online provision is no longer marginal. It is part of a **wider shift towards digital** health, e-prescriptions, telehealth, online platforms and cross-border services.
- **Digitalisation** of healthcare is **accelerating**.
- Patients increasingly expect **convenience** and remote access - online provision may support access for some patients.
- But digital channels also increase **risks: illegal** sellers, **fragmentation** of care, **unsafe** self-selection, **data misuse**, and cross-border **regulatory gaps**.
- **Digitalisation** in medicines and digital health services continues to increase, and remote/online provision can bring benefits, but must minimise risks to individuals and public health.



Digitalisation trends: e-pharmacy services

- **Remote consultation via video or chat:**

- ✓ People can consult a community pharmacist from home for advice, follow-up, or minor ailment triage.

- **Real-time monitoring**

- ✓ Wearable health devices and at-home diagnostics allow early detection of problems and personalized follow-up, enhancing patient safety for those on long-term therapies.

- **Two-way communication**

- ✓ Pharmacist – patient, and
- ✓ Pharmacist – other healthcare provider.

- **Increase of e-commerce and home delivery options**



Digitalisation trends: implementation of e-prescriptions and electronic health records

- The creation of the **European Health Data Space (EHDS)** will allow community pharmacists to **access patients' relevant health records**, such as medication history.
- This will enable community pharmacist to provide **enhanced pharmaceutical care**, checking for contraindications or duplicate therapies and adding their clinical interventions or advice notes into the record for other healthcare providers to see.
- **E-prescribing** is expected to be the norm EU-wide – including in **cross-border healthcare**, so that a prescription from one Member State can be dispensed in another via a secure digital infrastructure, the so-called **MyHealth@EU**.
- **Harmonised systems** are still needed.

Medicines are not like any other goods

Medicines are different because they require:

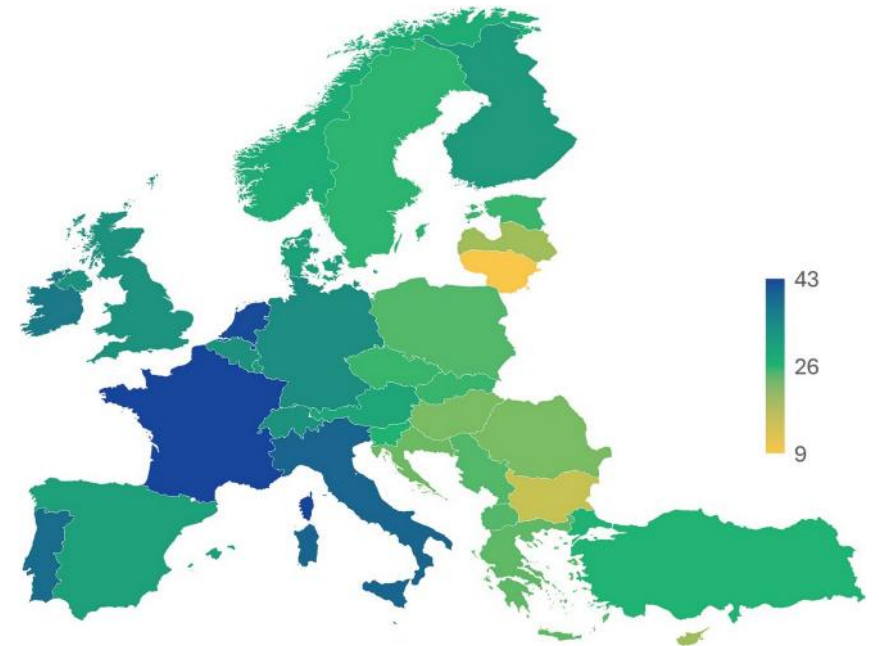
- Correct indication and **appropriate use**
- Assessment of **contraindications** and **interactions**
- **Consideration** of age, pregnancy, chronic disease and other medicines
- **Counselling** on safe and **rational** use
- **Pharmacovigilance** and follow-up
- **Safe** storage, transport and delivery

Clicking 'buy now' is not the same as receiving a medicine safely

What community pharmacies add

Community pharmacy adds value through:

- Pharmacist **assessment** before supply
- Advice and **counselling**
- **Detection** of inappropriate use
- Support for **adherence**
- Medication review and reconciliation **services**
- **Referral** when symptoms require further care
- Public health interventions and prevention
- Local **accessibility** and **trust**



The value of community pharmacy is not only that patients receive a product. It is that they receive a medicine within a system of professional care.

Main risks and red lines

Illegal online sale, platforms and fragmented care

- **Falsified**, unauthorised or inappropriate medicines
- Private **individuals** selling medicines online
- **Online platforms not verifying** sellers adequately
- **Misleading** product information and **advertising**
- Cross-border sales **bypassing national rules**
- **Fragmented care** between teleconsultation, prescribing, dispensing, delivery
- Automated systems / AI **replacing** professional judgement

We should not allow convenience to become a loophole.

A background image of a pharmacy with shelves of medicine. In the foreground, a female pharmacist with glasses and a white coat is smiling and handing a small white pill to a customer. The image has a blue and green color overlay.

Questions...?



THANK YOU!

 +32 (0)2 238 08 18

 pharmacy@pgeu.eu

 www.pgeu.eu

